



## DIEGO HERNÁN GARCÍA

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## FARES LIBROS PROJECT

### 1. GENERAL INFORMATION ON ORGANIZATION AND PROJECT PROPOSAL

#### 1.1 ORGANIZATION: Fares libros

Full Name & Acronym	Fares		
<b>Legal Status of the Organization applying for the Grant:</b> Government Agency <input type="checkbox"/> / Inter-Governmental Organizations (including UN Agencies) <input type="checkbox"/> Other International Non-Government/Not For Profit Organization (i.e. Foundations and Research Centers) <input type="checkbox"/> / Private Sector Entity <input checked="" type="checkbox"/>			
Date established	February 7 of 2012		
Permanent address	Calle 16 No 1-59 South		
Name /Title / Position of Head of Organization	C.E.O		
Contact person (incl. Title & Position) in the organization principal staff who will manage the project and will be the point of contact with the OPEC Fund			
City	Ibagué	Phone number	5783134584673
State/Province	Tolima	Email	<a href="mailto:fareslibros@gmail.com">fareslibros@gmail.com</a>
Country	Colombia	Fax number	We do not have
Registration certificate (required)	Ibagué Chamber of Commerce 220876	Website	We do not have

#### 1.2 PROJECT PROPOSAL

Project title	Proposal of care represented in the provision of books to the small peace libraries and training assistance to the group of reinserted FARC located in the ETCR of the municipalities of Icononzo and Planadas in the Department of Tolima- Colombia within the framework of the signed peace process in 2016.		
Sector	Education and Development	City/Region	Ibagué
Beneficiary country(ies)	Project Duration (years and months), and the planned start date One year, twelve months exactly from the moment of approval.		

Total Project Budget in US\$ 57.000	Amount Requested	US\$ 57.000
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## 2. DETAILED INFORMATION ON ORGANIZATION

(Brief Introduction on Organization – 10 lines maximum)

Fares Libros is a cultural company dedicated to the commercialization and development of social and cultural projects, provision of libraries and training processes in disciplines such as leadership, service, entrepreneurship, human resources, marketing, business plans and coaching programs that promote organizations, libraries, universities, schools, colleges, NGOs, among many others in the achievement of their objectives and projects.

### 2.1 Objectives (briefly outline your organization's objectives)

- We contribute to the dissemination of culture and entertainment by creating experiences for the encounter with knowledge
- To be one of the main references of knowledge and entertainment in Colombia to enrich people's culture, by transforming the environments we serve

### 2.2 Organizational Structure, Governance and Staffing

Fares Libros works with a general director and an assistant director. Both positions are in charge of taking orders, dispatching and having contact with the public

### 2.3 Major achievements (Outline any major achievements accomplished during the past 4–5 years)

During the last 4 and 5 years, Fares Libros has helped to build public libraries through agreements with international publishers, has brought professional and technical literature to public and private universities at appropriate prices, as well as promoted reading campaigns in regional libraries, as well as has contributed to the training and development of human teams of public and private organizations installed in the universe of culture, books and reading.

### 2.4 Funding Sources: Until now, Fares Libros has worked with its own capital.

Name	Contact details	Contributions in US\$

## 3. EXECUTIVE SUMMARY

Colombia, after more than fifty years has been able to carry out a peace process, with the former armed group FARC-EP, by laying down their arms they are in search of educational, productive and labor alternatives for the demobilized and now reinserted to civil society. Once this peace process was confirmed, the Colombian government, through the National Agency for Reintegration- ANR, through the regional Governors and Mayors, created a figure called Transitory Neighborhood Zones for Normalization whose completion date was on August 15, 2017 and the so-called Territorial Spaces for Training and Reincorporation were transferred to, administered directly by the latter ANR agency. In the Department of Tolima, there are two ETCRs: Planadas and Incononzo, two municipalities where formerly the areas were highly affected by violence and now serve as a model for peacebuilding. These two territories bring together a total of 600 reinserted. In addition to the implementation of a set of productive projects focused on improving their vocational, labor and productive opportunities, it is important to build training spaces in entrepreneurship, marketing, business, agricultural finance, among many other topics in order to help improve their educational profiles. , complemented with the construction of the ETCR reference library as a tool to help bring together comprehensive knowledge in different aspects, disciplines, and knowledge, in addition to training workshops on library management, reading workshops, literacy workshops, expression workshops oral and written, added to the key guidelines for the management of a public library that allows providing first-hand knowledge to the entire community

## 4. BACKGROUND AND MAIN RATIONALE OF THE PROPOSED GRANT PROJECT/ACTIVITY

### 4.1 Annexed

### 4.2 Problem analysis

In the framework of the development of the peace process of the Colombian government on September 26, 2016, as part of the process of reintegration into civil life of the FARC group, 600 demobilized persons and their families located in the municipalities of Icononzo have been identified. and Planadas, whose main characteristic is lack of elementary school education, technical and inadequate civil coexistence. Thus, they require continuous comprehensive training in knowledge and skills to develop economic and social activities through productive-cultural projects allowing the link to civil life in a cultural, sustainable and sustainable way, as well as building reference libraries that allow them to develop knowledge of hand in hand with the training processes for their incorporation. This helps reduce the high number of reinserted leaders assassinated by dark forces, who are against the peace process and do not want its continuity.

#### 4.3 Main Justification for Support

The project is linked to the following Sustainable Development Goals - ODS, numbers 3, 4, 5, 8, 11, 12, 16 and 17. The fact that Colombia has been incorporated into the OECD contributes a lot to the consolidation of a more inclusive and pluralistic society. Much more after the recent peace process and its non-retrogression, it would help through social projects like the present one to meet the SDGs in a more timely manner, as well as to provide citizenship and life skills that allow two reinserted communities to improve their possibilities in civil society and construction of a sustainable and financially viable community, through the construction of business plans and business training programs, with a future perspective.

#### 4.4 Project Status

The project is ready for implementation, since there are business and entrepreneurial training programs ready to be taught in the two communities, as well as personnel to provide advice on the creation and start-up, as well as the complete selection of texts and other materials. printed to enrich the libraries of the two communities. The proposed grant is fully endorsed by the Agency for Reincorporation and Normalization - ANR ([www.reincorporacion.gov.co](http://www.reincorporacion.gov.co)) who has expressed interest and support for the proposal presented, giving tokens of appreciation as their full support for the project. All the managerial and regional management personnel have made themselves available to Fares Libros, to implement the project as soon as possible.

### 5. PROJECT DESCRIPTION

#### 5.1 Project Goal and Specific Objectives

Goal: Enable 600 demobilized members of the FARC group in entrepreneurial, productive, administrative, axiological and cultural activities under criteria of quality and relevance. As a result of the above, business plans, provision of two public libraries, training of 20% of the benefited population in the attitudinal and attitudinal part. Objective 1. Contribute to the reinforcement of the development of the peace process in terms of the successful empowerment of civil life; thus also, improve the economic and cultural living conditions of the beneficiary population. Objective 2: Reach directly to the beneficiaries in situ, the relationships and contacts with the demobilized group, including the socialization (or agreement of some of the problem and its solution) of the proposal given the experience with training, the free training, the technical and management support for the development of projects or plans, including investor management.

#### 5.2 Project Main Components/Activities and expected Outputs/Deliverables

Please indicate the products, capital goods and services that result from development interventions

Activities to be carried out: Develop continuous comprehensive training in knowledge and skills to develop economic and social activities applied to the formulation of business plans and / or productive, cultural projects, allowing the link to civil life in a cultural, sustainable and sustainable way.

Carry out the management associated with obtaining monetary resources for the provision of bibliographic material to the beneficiary population. Preparation of business plans and / or productive and / or cultural projects by the beneficiaries that allow them to be linked to economic and / or social and / or cultural activities. Planned products: business plans, two public libraries, reading and literacy workshops, entrepreneurship workshops, creation of micro and family businesses focused on the commercialization of goods and services to regional markets.

#### 5.3 WBS (Work breakdown Structure)

Please set out a sequence and schedule of activities, sub-activities and tasks required to achieve each output/sub-output

#### Schedule Annex 5.3

#### 5.4 Project inputs

Please assigned resources (human resources, efforts, equipment, material, facilities, etc.) all non-financial resources required to carry out the project activities

- International or national staff including government recruited, suppliers of special services, consultants and experts
- Physical facilities, basic office premises, equipment and materials, office services, sub-contracting supplies, fellowships, training materials, etc.

Project inputs: Human resources: a librarian, a literacy specialist, an entrepreneurship specialist. Material resources: two laptops, Internet connection, 4G-5G, a work room for 40 people, business case studies, printed materials, business guides, corporate videos, two video Beams, a sound system and a total of 520 books new. State officials: An official from the Government of Tolima, management team of the Association for Reincorporation and Normalization- ANR- Tolima Headquarters.

#### 5.5 Impact (Direct and indirect Beneficiaries, and other indicators, as appropriate)

Direct and indirect beneficiaries: Reinserted population, community of the municipalities of Icononzo and Planadas, ANR Tolima, ANR Nacional, Presidency of the republic, International Community, UN, Government of Tolima, Ministry of National Education.

Indicators: number of active leaders and reinserted, reduction in the number of reinserted and murdered leaders, number of active peace libraries, percentage of reinserted participating in training programs, number of business ideas put into operation, percentage of visits to the libraries of peace, level of development of oral and written expression in the participants.

5.6 Proposed Project Cost and Financing Plan: the cost should show direct and indirect cost. A more detailed output and activity-based budget should be provided in annex

Component 1	Contributions in US\$	Name of the co-financier and contact details
Component 2	Contributions in US \$ 57,000	
Component 3		
Total Direct Cost		
Indirect Cost		
Total Cost		

## 6. JUSTIFICATION

Considering before, during, and after project implementation; please justify the impacts and necessity of this project

A high number of social and reinserted leaders who have laid down their arms have found the space to build a country starting from their incorporation into civil society from their connection through education and work. For Colombia it is important to provide spaces so that the reinserted can bet on the peace project. The proposal aims to contribute to the reinforcement of the development of the peace process in terms of the successful empowerment of civil life; likewise, improve the economic and cultural living conditions of the benefited population. Through training programs, reading workshops, training plans in business, entrepreneurship, marketing, leadership, community work and the like, the community will be able to develop business ideas that allow it to be self-financing in the medium and long term and to be able to demonstrate its reintegration in the community, as well as reducing the latent risk of being a military target, as many other leaders in other communities have unfortunately experienced. A complete incorporation process will allow the non-repetition of the conflict or the raising of arms again by finding productive alternatives and different vocations to drug trafficking that allow them to incorporate themselves educationally and productively, from the rural sector.

### 6.1 Proposed Approach/Strategy to address the issues identified

Please describe

Proposed approach / strategy to address the identified problems:

Through a tripartite consensus table between the ANR-Tolima, Fares Libros, the Government of Tolima and the members of the group, they will define the relevant topics to be built in the training process, highlighting the educational level that the participants have in order to start. from there to shape the training programs detailed in the previous schedule.

From the implementation of the programs we can make corrections, elements to remove and to add, evaluating each month the returns achieved by the participants.

Previous reinsertion processes, which are different from this process, have stood out for socializing the reinserted. This process aims to improve the educational level of the demobilized to consolidate productive and cultural processes, agro-business projects with trained personnel to allow the non-repetition of the uprising in arms or to be a military objective of the enemies of the peace process. Having a business plan, hand in hand with a basic training process, as a strategy helps to complement the project compared to the previous ones.

## 7. IMPLEMENTATION ARRANGEMENTS

Fares Libros, through its general management, will be in charge of executing the project and directly managing the grant. For this purpose, it will have the support and participation of the Directorate of ANR-Tolima, together with the delegates of the Government of Tolima and the leaders of the ETCR. All three will be in charge of monitoring, supervising and implementing the activities financed by the grant. ANR-Tolima and the Government of Tolima will monitor compliance with work plans and schedules, in addition to communicating with the ETCR community the degree of satisfaction achieved with the program and compliance with the goals set. Implementation Framework Annex.

## 8. SUSTAINABILITY

- Strengthen alliances with publishers and bookstores to continue strengthening the reference library through strategic alliances for the donation of texts from multiple disciplines
- Strengthen alliances with institutions of higher and technical secondary education to be able to continue training programs in new topics and new areas of knowledge-
- Develop training programs in English and business languages in order to participate in virtual international virtual training programs in business and marketing.
- Participate in business roundtables organized by the ANR or regional chambers of commerce in order to present the products and services offered by the ETCR.

## 9. RISKS and MITIGATION MEASURES

Not generating enough interest with the training programs, the lack of confidence of the participants due to the current threats to the leaders of the ETCR, flaws in the work methodologies. To mitigate these aspects, it is essential through previous meetings to define content and work styles with the participants.

## 10. KNOWLEDGE MANAGEMENT AND VISIBILITY

Each quarter, a virtual newsletter will be published for each ETCR that will bring together the achievements, content and progress of the project among the community at large. This Bulletin will be prepared by Fares Libros, ANR- Tolima and Gobernación del Tolima. Likewise, corporate videos will be made for the delivery of the books and the launch of the library, as well as the advances in the training programs and in the different workshops. As ANR is an entity attached to the Presidency of the Republic, articles and interviews will be carried out with all the participating members of the project for their exhibition in different magazines of national and international circulation. Government institutional programs will emphasize donor support for the project. These programs are international in nature and the role of these donors in the peace process will be highlighted in the different work rounds of the Colombian government, whose dissemination includes embassies and consulates of great importance for Colombia.

## 11. RESULTS-BASED LOGICAL FRAMEWORK (to be added as annex)

### 11.1 Development objective

The proposal aims to contribute to the reinforcement of the development of the peace process in terms of successful empowerment in civil life; thus also improve the economic and cultural living conditions of the beneficiary population. In the end, the project will impact more than 600 demobilized FARC, with the consequent implementation of business plans, provision of two public libraries, training of 20% of the benefited population in the attitudinal and aptitude part. All of the above will help to improve the reincorporation of those inserted in Colombian society with productive and real projects, ostensibly reducing the possibility of repeating the armed conflict. The previous project fits perfectly with the current government's commitment to continue with the peace process and betting on compliance with the ETCR, framed within the commitments that Colombia has acquired with the international community and the countries and organizations that have financed the process of peace.

### 11.2 Project immediate objective

Please identify clear and measurable objective

Achieve 80% participation of the reintegrated and members of the ETCR of Icononzo and Planadas in the training programs given in business plans, reading, writing and entrepreneurship workshops during the year of the project. This objective is verifiable by means of a list of attendance at the training sessions and the list of materials prepared for their implementation in the different programs.

### 11.3 Indicators

Please select S.M.A.R.T. indicators to measure progress towards each objective - to check on performance and progress (of what ... )-; set targets for each.

(S.M.A.R.T.: SPECIFIC, measurable, attainable, Relevant and Time-bound)

-For the first quarter of training, reach a 50% participation in the processes until reaching a maximum of 80% for the last quarter - Achieve a minimum of 60% visits in both libraries with respect to the total number of reinscribed in the ETCR - Obtain a minimum approval of 60% of the business plans by the ANR-Tolima and the Government of Tolima.

## 12. DETAILED IMPLEMENTATION PLAN AND FRAMEWORK (to be added as annex)

### Annex Detailed Implementation Plan

### 12.2 Institutional Framework and Management Arrangements

#### Institutional framework and management arrangements

Institutionally, the project has the support of the National Agency for Reintegration ANR-Tolima, attached to the Presidency of the Republic, they will be the ones who will give access to Fares books to the ETCR, since they are the only authority allowed for security to enter personnel civilian to the areas of the reinscribed. Also the two mayors of the municipalities, that is: Icononzo and Planadas, who will provide logistical support and transportation to the ETCR. Likewise, the Government of Tolima, as a departmental authority, will provide support and oversight to the project as a social objective within the administration. The experience of Fares Libros, who for more than 10 years as a bookstore have collaborated and supported processes of creation and strengthening of public libraries, such as in the design of training programs for various target populations, helps to generate trust and knowledge in the stage of preparation and consolidation of this project.

### 12.3 Specific Project Management arrangements

Please identify who will oversee the implementation at the project level on a daily basis: composition, name and profile of the staff of the project implementation unit, in particular the project manager and other essential staff such as administration, finance, procurement and other thematic experts

Specific project management provisions: The person in charge of supervising the project is the Director of Fares Libros, Mr. Diego Hernán García, who for more than 20 years has worked in the publishing industry and has been a trainer, educator and instructor in training and projects for more than 24 years. He will have an administrative assistant who has the same experience in education and in library management who will alternately work in the two municipalities, weekly and daily in order to adjust the project to the needs of the organization. There will be personnel specialized in IT, ICT and other issues who will support Fares Libros as consultants in the execution of the project, but they will not be part of the work list.

### 12.4 Monitoring and Evaluation

Please describe developed performance monitoring system and summarize the project M&E system including the processes, procedures and responsibilities foreseen for monitoring and evaluation activities. Specify the frequency and responsibilities for progress reporting

Monitoring and evaluation: Each work session is accompanied by an attendance sheet with the respective topic, with the work inputs to be developed each day. This session must be signed by the trainer or instructor in charge and a representative of the ETCR group with the respective time and date. At the same time, the ANR-Tolima authorities will carry out separate evaluation processes for the project to indicate pros, others and improvements. Each month a report will be issued that will be presented to the ANR-Tolima authorities and that will be part of a large quarterly report of the four in total presented. This report will be written and digital.

### 13. DETAILED PROJECT BUDGET/COST (to be added as annex)

#### 13.1 The detail activity-based budget and the project implementation period

See example below:

WBS			Resources required						Total Budget	
Output/activities										
Out put	Act.	Tasks	Personnel			Equipment	Material	Services	Budget	
			Type1	Type2	Type3					
1	1.1	1.1.1								
		1.1.2								
		1.1.3								
	1.2	1.2.1								
		1.2.2								
2	2.1	2.1.1								
	2.1	2.2.1								

The project will have an implementation of one year (twelve months) and its planned start date is the B semester of 2021.

#### 13.2 Tentative financing arrangements

Please describe how you expect the project to be financed: Government Funds, Donors' fund, Private Sector Investment, PPP, Budgets, Private Foundations, etc. please identify the potential co-financiers and their respective contributions

Tentative financial arrangements. The project is presented only with the initiative to your fund.

#### 13.3 Project co-financier(s)

Name	Contact details	Contributions in US\$

#### EXTRA MARK

Any relevant/useful information that is not mentioned earlier

## **Annexed**

### **4. Background information on the country and target areas.**

Main indicators of the Colombian economy.

Growth of the economy in 2019 3.3%

Growth of the economy in 2020 -6.8%

Projected growth of the economy in 2021 5.1%

Inflation rate 2020 3.60%

Unemployment rate 15.6%

Vaccination rate against coronavirus 39.7%

Public Debt in terms of GDP 62.8%

Source: Bank of the Republic of Colombia- Statistical information

Information on the target sector, including the contribution to peace.

Faced with the possible impact of the implementation of the peace accords, the National Planning Department-DNP (2015) estimated that the benefits that the country will obtain in the coming years after the signing of the peace process will be significant. According to their study, potential GDP growth could reach rates of 5.9% per year, a figure higher than the current potential growth level of 4.0%. According to the entity, the peace dividend would materialize through two channels: 1) an increase in the investment rate and household consumption, and 2) greater foreign investment for the country and an improvement in trade. via increased exports. In this way, the peace dividend would represent between 1.1 and 1.9% of higher economic growth (DNP, 2015).

In any case, the economic benefits of the implementation of the peace accords will materialize through productive and social investments in the areas most vulnerable as a result of the war. With this objective, in October 2017 the National Government, through Decree 1650, established a series of tax benefits for those companies that carry out their economic activity in the Areas Most Affected by the Armed Conflict (ZOMAC) 1. The main benefit consists of a progressive income tax rate for a period of ten years starting in 2017, which depends on the size of the company. To access the benefit, companies must comply with minimum amounts of investment and job creation, which also vary according to the size and nature of the economic activity. From the point of view of the labor market, the achievement of the objectives contemplated in the peace process and the regulation of the ZOMAC will be beneficial to boost labor dynamics in the most affected areas of the country. In fact, according to the Agency for Reincorporation and Normalization (ARN), there are currently 650 companies promoting the involvement of demobilized persons in the labor market. In turn, of the 11,048 people who are in the reintegration process, 70.9% are employed. Unfortunately, 73.6% of those employed are in the informal sector and only 26.4% are linked in the formal sector. In this sense, in addition to promoting the entry into the labor market of reintegrated people, the quality of work is a prominent challenge within the peace process.

### Post-conflict costs

According to a study carried out in 2017, the total estimated cost of the comprehensive rural reform and the substitution of illicit crops (first and fourth points of the agreement, respectively) is \$ 142.6 billion pesos during the 15 years foreseen for its implementation. The average cost per year would be \$ 9.5 trillion, but taking into account that currently about 0.5% of GDP is spent on these items, the new or additional spending will be of the order of \$ 5.6 trillion, a figure equivalent to 0 , 6% of GDP in 2016.

Taken from the Report of Fedesarrollo- Foundation for Higher Education and Development 2017.

### Land restitution

According to the information published by the Land Restitution Unit, as of September 2016 there were about 192,000 hectares of land with restitutional judgment (2.7% of the total hectares of agricultural use in Colombia, which reaches 7 million). This means that 192,000 hectares must be returned to those who were forcibly dispossessed from there. According to the National Land Agency, 60,000 hectares have been seized from illegal groups. In other words, the local authorities barely have 32% of the hectares to be restored. It will be necessary to see how long it takes to achieve the remaining 68% to solve the situation for the displaced. Obviously, the entire process of restitution of land to the displaced entails costs that the Government will have to assume in the medium term. The Mission for the Transformation of the Countryside, headed by the National Planning Department (DNP), defined public policy guidelines for the next 20 years in order to promote agricultural-rural development. Based on this, Anif estimated the costs that land restitution will generate for victims of the Colombian armed conflict. It is important to mention that the costs that were included at this point are all those that we consider directly related to the post-conflict, many of which have not yet been included in the Medium Term Fiscal Framework (MFMP).

Having said this, two main categories were considered: i) social and productive inclusion; and ii) property management. The first item would represent 0.04% of GDP (of 2015) per year for the next 15 years (see table 2). This would be divided between the expenditure associated with the vulnerable population (0.02% of GDP in 2015) and that of attention to producers (0.02%). For its part, the item of property management would represent 0.085% of GDP in 2015 per year during the same period, corresponding to: i) formalization of properties-judicial process (0.01% of GDP); and ii) purchase of land (0.076%). Therefore, the estimated immediate total cost of land restitution to the displaced would be 0.12% of 2015 GDP per year during the 2016-2030 period.

Source: Report of the Agency for Reincorporation and Standardization- ANR-2018

### Victim reparation

Estimating the number of victims to repair in Colombia is quite a complicated task. To make an approximation to this figure, Colombians who are abroad (who have fled the conflict) and people who are classified as internally displaced were counted. In the first case, the figures are Accum. 2016-2030 (\$ bill. Of 2015) \$ bill. of 2015% of GDP 1. Social and productive inclusion 4.4 0.3 0.04% Vulnerable population 2.1 0.1 0.02% Attention to producers 2.4 0.2 0.02% 2. Regulation of



property 10.2 0.7 0.085% Land formalization-judicial process 1.2 0.1 0.01% Land purchase 9.1 0.6 0.076% TOTAL (1. + 2.) 14.7 1, 0 0.12% Annual Strategy 21 estimate in the range of 3.3 million people (calculated by ECLAC) to 5 million people (estimated by the Episcopal Conference of Colombia), implying that about 7% -14% of the total the population is outside the country, similar to

countries with civil war like Iraq (12%). As it may happen that part of Colombians abroad have left for reasons other than the internal conflict (for study, work or others), for our purpose we assume that half of the lowest figure (1.7 million) would be the net displaced in abroad as a consequence of the conflict (see table 3). In the second case, it is estimated that there are up to 6.9 million people who were once internally displaced. If we make the assumption that half of those people are no longer displaced today, we would arrive at a net internal displacement figure of 3.5 million.

Thus, according to our calculations, in the most conservative scenario, a total of 5 million victims of the conflict should be restored.

Source: Report of the Agency for Reincorporation and Standardization- ANR-2018

### Camps and demobilized

As is well known, in the peace agreement signed by the FARC and the Government on September 26, 2016, it had been agreed that the guerrillas would concentrate in 23 transitional rural areas of normalization and 8 camps. This while preparing everything for his process of reincorporation to civil life. Keeping the approximately 18,000 guerrillas within these zones for 6 months (6,000 militants plus two support militiamen for each guerrilla) who would demobilize would imply a cost for the government. We have estimated that the 24 expenses associated with the maintenance of each camp in that 6-month period are valued at about \$ 1.3 million per month (2 Minimum Legal Salaries per month-SML) per guerrilla. It should be noted that this value is not money that would be given to each guerrilla, but what we consider the Government would spend to maintain the camps (food, water, etc.). Thus, the rural areas and the camps where the FARC would concentrate would cost the Government about 0.017% of GDP in 2015 (\$ 139.2 billion per year), derived from supporting 18,000 guerrillas for 6 months, incurring expenses of \$ 1.3 million per month per month. each. As can be seen, the expenses on this front would be low, making it possible to accommodate them in the budget. With regard to the demobilized, in addition to the cost of maintenance in the camps, the Government would have to assume the guarantees that it promised to give them for their support during the process of reincorporation to civilian life. There are 3 types of financial aid: i) financial support for productive and sustainable programs-projects; ii) basic monthly income; and iii) one-time normalization assignment. The economic support that each demobilized person in the process of reintegration would receive for the development and execution of productive and sustainable programs-projects would be \$ 8 million. The demobilized would have the right to receive said money only once. Regarding the basic monthly income, each demobilized member of the FARC would have the right to receive the equivalent of 90% of an SML (approximately \$ 580,000 with the 2015 SML or \$ 620,000 with the 2016 SML), at the end of the concentration in the rural areas and camps. Said aid would be provided to those demobilized who do not have a contract that generates any income and would have a maximum duration of 24 months. For their part, the one-time normalization allocation would be equivalent to \$ 2 million and they would receive it only once. This money would also be delivered to each demobilized member of the FARC at the time of termination of the concentration in the rural areas and camps. Based on the above information, the cost that the Government would assume for the support of the demobilized was calculated. Thus, the economic aid that the Government would provide to the 18,000 guerrillas who would demobilize would represent an annual cost equivalent to 0.054% of GDP in 2015 (about \$ 430,000 million per year). Therefore, the total annual cost that the Government would incur on behalf of the demobilized (their concentration and maintenance after said concentration) would

represent 0.071% of GDP in 2015. As already mentioned, spending in this area would not be very high.

Source: Report of the Agency for Reincorporation and Standardization- ANR-2018

## **Complementary information on the target population**

### **OLD ETCR THE ROW Municipality: ICONONZO**

The figures contained herein correspond to people in the process of reincorporation (Linked status and Absent status).

Related: State in which a person is found who at least one (1) time in the last two (2) months has one of the following situations: i) Receives Economic Benefit from the Single Normalization Assignment; or ii) Receive Basic Income Economic Benefit; or iii) Receive Economic Benefit of Monthly Assignment; or iv) does not receive basic income for having a valid employment contract; or v) registers assistance in Reincorporation activities in accordance with current regulations, and vi) has no limitations to receive benefits.

Absent: Person who has completed the first 24 months of the process and who does not register attendance at the social and economic reintegration activities arranged by the ARN for a term of two (2) consecutive months.

1. Characterization of the population:

1.1 Accredited people Accredited people: 224 - Number of men: 152- Number of women: 72- People without gender information: 0

Differential life path: 0 Seniors: 6 People with disabilities: 36 People belonging to ethnic groups: 37

Number of pregnant women in the ETCR: 7

Number of accredited pregnant women: 1

Children of accredited persons: 79

Number of minors in the ETCR: 89

1.2 People in the Community People in the community: 90

1.3 Facilitating RNA Collaborators: 2

Counselors: 2

2. Socioeconomic Reincorporation

2.1 Affiliation to the General Social Security and Health System

Health

Total affiliated persons: 224 Contributory scheme: 62 Subsidized scheme: 162

Special scheme: 0 People in the Differential Life Path program affiliated with health: Does not apply

Pension

Total number of pension affiliates: 186 Periodic Economic Benefits (BEPS): 0 Individual Savings Scheme with Solidarity (RAIS): 30 Average Premium Scheme (RPM): 155

2.2 Economic reincorporation Banked persons: 222

People with a single normalization assignment: 222

People with basic monthly income: 0 Total disbursed value of monthly basic income: \$ 0

People with monthly allowance: 219 Total disbursed value of monthly allowance: \$ 179,070,387

2.3 Disbursements of productive projects With cut-off to the last day of April 2021, 109 people located in this old ETCR have disbursed productive projects, of which 3 correspond to individual projects and 106 correspond to collective projects. It is to clarify that the location of the person may differ from the location of the project.

### 3. Plans and Programs

#### 3.1 Academic Training and Training for Work

Accredited persons linked to academic training: 43 Accredited persons with training for work: 22

#### 3.2 Plowing for Education Program

Total beneficiaries: 133

Accredited people: 115

Community people: 18

### 4. Property information

The old ETCR La Fila is located in two (2) properties: El Panorama and La Paz. 1. El Panorama: This property, owned by Mr. Luis Fernando Zorro Pineda, has an area of 22 Ha 8543 m<sup>2</sup> (twenty-two hectares, eight thousand five hundred forty-three square meters), of which 21 Ha 8760 m<sup>2</sup> (twenty-one hectares, eight thousand seven hundred and sixty square meters) were leased for the operation of the ETCR camp. 2. La Paz: This property, owned by Mr. Mauricio Fernández Cabrera García, has an area of 124 Ha 5788 m<sup>2</sup> (one hundred and twenty-four hectares, five thousand seven hundred eighty-eight square meters), of which 1 Ha (one hectare) for pipe installation. To date, there is no direct purchase process for the object of the lease. OBSERVATIONS REGARDING THE PROCESS OF ACCESS TO LAND Consolidation in the same location on the El Panorama property, therefore:

On the other hand, the National Land Agency (ANT) began the direct purchase process in October 2017, which was not successful. It is highlighted that, within the framework of the stabilization strategy of the ETCR headed by the General Directorate of the ARN, the acquisition of this property is a priority, for which on March 26, 2019 the ARN and the ANT met with Mr. Zorro Pineda to reactivate the purchase process, the property was in the process of clarifying its space and boundaries. As of February 2020, the ANT informs us that the procedure for clarifying space and boundaries was completed; and step by step of appraisal. The ANT sends the Offer of the property on June 5 to Mr. LUIS FERNANDO ZORRO PINEDA. On June 25, the acceptance of the offer was notified to this Agency and on August 6, the property purchase protocol was carried out, a certificate of delivery from the seller to the ANT and a provisional delivery certificate to the former members of the FARC - EP in the process of reincorporation. As of the date on the Real Estate Registration Folio in entry No. 9, the El Panorama property is in the name of the National Land Agency (ANT), through Public Deed 646 of August 6, 2020 Sole Notary of Melgar, on this date A provisional handover certificate was signed by the ANT to the FARC.

#### 4.1 Transition from the old ETCR

The status of the old ETCR is: Status: Consolidation in the same property Property purchased in the month of August 2020 and provisionally delivered to the leaders of the AETCR.

Source: Characterization and Follow-up Files to the old ETCR - Agency for Reincorporation and Standardization (ARN) - April 30, 2021.

**OLD ETCR THE BEAR**  
**Municipality: PLANADAS**

The figures contained herein correspond to people in the process of reincorporation (Linked status and Absent status).

Related: State in which a person is found who at least one (1) time in the last two (2) months has one of the following situations: i) Receives Economic Benefit from the Single Normalization Assignment; or ii) Receive Basic Income Economic Benefit; or iii) Receive Economic Benefit of Monthly Assignment; or iv) does not receive basic income for having a valid employment contract; or v) registers assistance in Reincorporation activities in accordance with current regulations, and vi) has no limitations to receive benefits.

Absent: Person who has completed the first 24 months of the process and who does not register attendance at the social and economic reintegration activities arranged by the ARN for a term of two (2) consecutive months.

1. Characterization of the population:

1.1 Accredited persons Accredited persons: 78 - Number of men: 55 - Number of women: 23 - People without gender information: 0  
Differential life path: 0 Seniors: 2

People with disabilities: 17 People belonging to ethnic groups: 8

Number of pregnant women in the ETCR: 4

Number of accredited pregnant women: 3

Children of accredited persons: 35

Number of minors in the ETCR: 71

1.2 People in the Community People in the community: 60

1.3 ARN Collaborators

Facilitators: 2

Counselors: 2

2. Socioeconomic Reincorporation

2.1 Affiliation to the General Social Security and Health System  
Health

Total people affiliated: 78 Contributory scheme: 22 Subsidized scheme: 56 Special scheme: 0

People in the Differential Life Path program affiliated with health: Does not apply

Pension

Total number of pension affiliates: 68 Periodic Economic Benefits (BEPS): 0 Individual Savings Scheme with Solidarity (RAIS): 12

Average Premium Rate (RPM): 48

2.2 Economic reincorporation

Banked people: 78

People with a single normalization allowance: 78 People with monthly basic income<sup>2</sup>: 0 Total disbursed value of monthly basic income: \$ 0

People with monthly allowance<sup>3</sup>: 76 Total disbursed value of monthly allowance: \$ 62,143,148

2.3 Disbursements of productive projects With cut-off to the last day of April 2021, 38 people located in this old ETCR have disbursed productive projects, of which 3 correspond to individual projects and 35 correspond to collective projects. It is to clarify that the location of the person may

differ from the location of the project.

### 3. Plans and Programs

#### 3.1 Academic Training and Training for Work

Accredited persons linked to academic training: 31 Accredited persons with training for work: 2

#### 3.2 Plowing for Education Program

Total beneficiaries: 83

Accredited people: 60

Community people: 23

### 4. Property information

The former ETCR El Oso is located in two (2) properties: El Berlín and La Fonda. 1. El Berlín: This property, owned by Mr. Gustavo Ríos, has an area of 7 Ha 2500 m<sup>2</sup> (seven hectares two thousand five hundred square meters), of which 7 Ha (seven hectares) were leased for the operation of the ETCR camp. 2. La Fonda: This property, owned by Mrs. Karly Perdomo, has an area of 7 hectares (seven hectares), of which 200 m<sup>2</sup> (two hundred square meters) were leased for the operation of the health post. To date, there is no direct purchase process for the object of the lease. OBSERVATIONS REGARDING THE LAND ACCESS PROCESS In the process of analysis and definition, therefore: For its part, the National Land Agency - ANT began the direct purchase process in October 2017, which was not successfully completed. It is highlighted that, within the framework of the stabilization strategy of the ETCR headed by the General Directorate of the ARN, the acquisition of this property is a priority, for which on March 28, 2019 the ARN and the ANT met with Mr. Gustavo Ríos in order to ratify the will to sell and continue with the purchase process, which is in the clarification stage of space and boundaries. In October 2019, steps are taken with the IGAC in order to speed up the process of clarifying space and boundaries.

The result of the clarification process of Cabida and Boundaries sent by the IGAC on November 29, 2019, is under review by the National Land Agency -ANT-, because the IGAC stated that the property has a title of property that comes from an award of vacant lot, but there is uncertainty about a part of the property that does not present property title, therefore, the ANT must review the information of the old ETCR that is located on the Berlin property or the adjoining property that it is presumed vacant until the title or adjudication of the property is not obtained. A joint review must be made between the ANT, IGAC and the ARN on the property to be acquired in accordance with the procedure to be carried out by the ANT. From February 18 to 20, a joint visit between ANT and ARN was carried out, the ANT carried out a record of boundaries in the EL Berlin property and in the IGAC Cadaster Operational Unit in Chaparral, they confirmed that El Berlin property, where the The old ETCR El Oso is located, it is legally and cadastral registered with folio 355-6147, Catastral Cedula 00-01-0016-0006-000, with an area of 7 Ha 2500 m<sup>2</sup> and the owner is Gustavo Ríos. Therefore, technically, it was possible to determine that the El Berlin property corresponds geographically to the land where the former ETCR El Oso is located. The ANT informs us that the owner indicates having ownership of 15 Ha but legally it has 7 Ha 2500 m<sup>2</sup>, which would make the purchase process difficult. In a meeting on May 15 with the participation of former leaders of the FARC - EP of the AETCR El Oso in Planadas - Tolima, delegates from CNR - FARC and the verification mission, informed the attendees of the ratification of the voluntary offer of sale by Mr. Gustavo Ríos, owner of the El Berlin property, with Real Estate Registration Sheet 355-6147 with an area of 7 Ha 2500m<sup>2</sup> and on June 5 the adjusted Voluntary Offer of the Property is received. Additionally, the result of the preliminary technical and legal analysis of the properties La Fortuna with 355-28111 and La Perla 355-40339 in Planadas, Tolima; with viability. The reactivation of the El Berlin property purchase process was reiterated as the First Phase and former members of the FARC-EP were asked to carry out a census to size the population and define the additional area that is required way to evaluate the need to purchase another property. The agronomic characterization of the El Berlin farm was carried out from August 4 to 7 with the ANT - ARN

technical teams. The unification of concepts that allow continuity to the purchasing process is promoted at the technical table with the IGAC, in line with said unification of concepts, the IGAC-ANT-ARN technical visit was prioritized in the territory on August 31 and September 1, In the minutes of this visit, it is indicated that the AETCR El Oso does not overlap with the area that was awarded to the El Berlin property; if not, in the "La Esperanza" property from which the IMF 355-4203 could be identified, which comes from the adjudication Resolution 1268 of July 21, 1978; additionally, it overlaps on another property that is the object of detailed analysis by IGAC, which allows its individualization to be fully identified since it is the product of a split of one of greater extension identified as "San Agustín" with FMI 355-14077; the IGAC indicates that once the cadastral base has been updated in terms of the physical and legal identification of the properties of interest, they will give the official answer of concepts unification. Given the information of Mr. Gustavo Ríos and the preliminary verification of the IMF, it is identified that he is the holder of the parts in which the AETCR El Oso overlaps in these two properties. On October 20, 2020, the IGAC forwards through official communication 2732020EE5103- O1 official response from the state of the properties where the AETCR El Oso is located, identifying the La Esperanza property with FMI 355-4203, and part of the La Fortuna properties with FMI 355 -28111 and La Estrella with FMI 355-14077, which were segregated from the San Agustín estate with FMI 355-14077. Therefore, the AETCR El Oso is not located on the El Berlin property. On November 24, a meeting was held with the Territorial Entity and the IGAC to report on the status of the properties where the AETCR is located and at the tables held with the CNR and UTR, on October 29 and November 12, the made known the situation of the properties, situation exposed on December 11 to the CNR FARC. On Tuesday, January 26, a meeting is held in Ibagué with the leaders of the AETCR to publicize the situation of the properties where the AETCR is located, they point out that mr. Gustavo Ríos is advancing the sanitation of the properties and they are considering the application for a new property called La Isla. Given the information initially sent, a space had to be opened on February 15 in order to clarify the proposed properties, indicating that the properties postulates are: La Isla with FMI 355-36515 and El Mirador with FMI 355-48600. To date in preliminary technical legal verification. Additionally, documentation was received from 7 properties Palmichal Hoy La Primavera 355-25093, Not Applicable 355-49392, La Primavera 2 355-49774, Santa Lucia 355-27442, La Pradera 355-27289, El Paraíso 355-8382 and El Palmichal 355- 69 in Rioblanco, Tolima; in verification process of preliminary legal and technical verification.

#### 4.1 Transition from the old ETCR

The status of the old ETCR is: Status: In the process of analysis and definition. On Tuesday, January 26, a meeting is held in Ibagué with the leaders of the AETCR to publicize the situation of the properties where the AETCR is located, they point out that mr. Gustavo Ríos is advancing the sanitation of the properties and they are considering the application of a new property called La Isla. A space had to be opened on February 15 in order to clarify the postulated properties, confirming: La Isla with FMI 355-36515 and El Mirador with FMI 355-48600. To date in preliminary technical legal verification. Additionally, documentation was received from 7 properties in Rioblanco, Tolima; in technical legal preliminary verification.

Source: Characterization and Follow-up Files to the old ETCR - Agency for Reincorporation and Standardization (ARN) - April 30, 2021.

**ANNEXED**  
**5.3 SCHEDULE OF ACTIVITIES**

PERIOD / ACTIVITY	DESCRIPTION OF THE SUB-ACTIVITIES
ACTIVITY 1 AND 2- I QUARTERS- ENTREPRENEURSHIP WORKSHOPS AND LIBRARY CONSTRUCTION	Through coordination with the ANR-Tolima directives, the topics to be defined to teach the entrepreneurship programs, the methodologies, the contents, the themes and the pedagogical methods to form consensus and organize the learning environment, define the work tools and the AIDS. At the same time, the person specialized in Librarianship will similarly define the schedules and contents under which the library will be organized, the topics, the selection, the aids and the practical workshops for the people in charge of managing the library and the general public. All of the above from materials donated to the ETCR Library.
ACTIVITY 2- II QUARTERS- WRITING WORKSHOPS	With the help of a specialist in language and education, the writing workshops will be organized, reinforcing previous knowledge, necessary knowledge, elements of spelling and language, understanding of writing, supported by videos and didactic tools to strengthen the participants, starting of a work of leveling and organization of the work days and the goals set.
ACTIVITY 3-III QUARTER- READING WORKSHOPS	Next, the participants will be leveled to determine reading levels and organize work groups to equip the content, along with the materials, videos and class exercises that will be carried out when improving reading performance and be able to develop a reading along with critical thinking that encourages discussion and debate among community members.
ACTIVITY 4- IV QUARTERS- WORKSHOPS ON BUSINESS PLAN	Once the entrepreneurship training was given, we proceed to teach how to carry out business plans together with business ideas, using participatory methodologies such as Canvas Method and corporate videos, numerous examples of how to carry out the plans are detailed and then proceed to carry them out together with the participants and in a closing of the program present the results to all the participants and collaborators in this project.

**Annexed**  
**7. IMPLEMENTATION FRAMEWORK**

<b>TIME FRAME</b>	<b>ACTIVITIES TO BE DEVELOPED BY FARES LIBROS</b>	<b>SUPERVISORS IN CHARGE</b>
<b>QUARTER I</b>	Make the selection of the 600 texts for the two libraries of the municipalities of Icononzo and Planadas and their respective purchase, with the help of the Library specialist, to later proceed to enter and feed them with the collection of printed materials. The books are acquired in a single purchase process once selected and at a single cash payment to the publishers, after a price quote	<b>ANR- Tolima and Government of Tolima</b>
<b>QUARTER II</b>	Through sectoral tables, organize the entrepreneurship topics that are going to be taught as well as the adaptation of the classrooms and learning environments in order to determine the materials to be acquired, create the pedagogical guides to work with the demobilized, as well as focus the topics to be the types of companies and ventures that the ETCR wants to support. In this section, purchases of technological equipment such as laptops, VideoBeam, speakers, Internet connection and additional accessories quoted with at least three suppliers will be made.	<b>ANR- Tolima and Government of Tolima</b>
<b>QUARTER III</b>	Once the topics and contents to be handled in the writing workshops have been defined, the schedules and working groups for the workshops will be organized. Along with the materials to be delivered.	<b>ANR- Tolima and Government of Tolima</b>
<b>QUARTER III</b>	Once the topics and contents to be handled in the reading workshops have been defined, the schedules and working groups for the workshops will be organized. Along with the materials to be delivered.	<b>ANR- Tolima and Government of Tolima</b>



TIME FRAME	ACTIVITIES TO BE DEVELOPED BY FARES LIBROS	SUPERVISORS IN CHARGE
<b>QUARTER IV</b>	Once the projects are organized, the business plans will be carried out in a practical and timely manner for their subsequent presentation, financing and implementation as a final result of the project among the demobilized of the ETCR of Icononzo and Planadas.	<b>ANR- Tolima and Government of Tolima</b>

## ANNEXED

### 12. DETAILED ACTIVITY PLAN

#### Number, Duration, Activity, Sub-task, Work team

Number	Duration	Activity	Sub-task	Work team
1	Two weeks	Once the project is approved by The Fund, the work program and agreed agenda are organized	Define among the three participants the start dates, work mechanics and end dates, attendance and work days.	Directives of Fares Libros, ANR-Tolima and Government of Tolima
2	One week	Assignment of dates for each municipality and work schedules	Coordinate work days to alternately assign work site	Directives of Fares Libros and ANR-Tolima
3	Two weeks	Endowment of the libraries of each ETCR in Icononzo and Planadas	Coordinate with the authorities of each ETCR and the authorities of ANR-Tolima, the day of provision of books and inauguration of each library. This activity is filmed and recorded	Directives of Fares Libros, ANR-Tolima and Government of Tolima
4	Two months	Entrepreneurship workshops	Select the necessary videos, materials and work mechanics, along with the working hours and times for the corporate entrepreneurship programs.	Fares libros
5	Month and a half	Writing workshops	Leveling and previous knowledge in writing together with the main writing problems to equalize all ETCR participants.	Fares libros
6	Month and a half	Writing workshops	Carry out evaluations of the writing plans, together with the creative production of the participants, which is the final work to be achieved.	Fares libros
7	Month and a half	Reading workshops	Leveling and identification of the main problems in the reading for your selection of priorities	Fares libros
8	Month and a half	Reading workshops	Design of reading correction days, accompanied by reading marathons organized by the members of the ETCR themselves	Fares libros
9	Month and a half	Workshops on business plans	Through practical examples, videos, workshops, debates, films, documentaries, musical support, among others, the components of a business plan are outlined step by step.	Fares libros
10	Month and a half	Workshops on business plans	Once the topics have been selected, organize with the participants the real and concrete business plans to present them to the ANR-Tolima directives and the international support table to obtain financing.	Fares libros
11	One week	Farewell and closure of the program	With the participation of all the members of ANR-Tolima, the directors of Fares Libros, the representatives of the Government of Tolima and all the members of the ETCR of Icononzo and Planadas.	Fares libros
12	Two days	Presentation of business plans,	With the participation of all the members of the program, the program will be terminated, rewarding the participants, along with the best business plans for the search for national and international investors. Likewise, certificates of assistance to the program will be delivered and the conclusions of the program will be delivered to make visible the option of being replicated in other ETCRs in the country	Directives of Fares Libros, ANR-Tolima and Government of Tolima

## ANNEXED

### 13. DETAILED BUDGET

WORK COMPONENT	REQUIRED RESOURCES	BUDGET
Printed materials	Purchase of printed materials and books for the provision of the Icononzo and Planadas libraries. The endowment of each Library is US \$ 18,000	US\$36.0000
Type 1 technological material	Laptop for work in the two ETCRs of Planadas and Incononzo	US\$ 2.000
Type 2 technological material	Video Beam to work on the two ETCR	US\$ 2.000
Type 1 staff. Specialist in Library Science	Professional bibliocologist, in charge of structuring and organizing the two libraries and giving workshops on the organization and construction of a peace library	US\$ 4.000
Type 2 staff. Reading specialist	Professional the Bachelor's degree in languages and Spanish that will teach the reading workshops to the staff of the two ETCR	US\$ 3.600
Personal tipo 2. Especialista en escritura	Professional in Bachelor of Languages and Spanish who will give the writing workshops to the staff of the two ETCR	US\$ 3.600
Type 3 staff. Entrepreneurship specialist	Professional in business, marketing, administration, economics or similar who will dictate workshops on entrepreneurship, leadership, marketing, business plans and complementary topics	US\$ 4.000
Miscellaneous expenses	Tickets, gasoline, printing, purchase of stationery, food, travel, transportation, filming and editing of activities in the ETCR.	US\$ 1.800
	<b>TOTAL BUDGET</b>	<b>US\$ 57.000</b>